

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 02240 151240Z  
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 INT-05 /024 W  
-----151244Z 047374 /10

R 150907Z FEB 77  
FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC 1260

UNCLAS NEW DELHI 2240

E.O. 11652: N/A  
TAGS: BEXP IN  
SUBJECT: KUDREMU KH IRON ORE COMPANY LTD., OFFSHORE PROCUREMENT

REF: MADRAS 0263

FOLLOWING SENT ACTION NEW DELHI INFO BOMBAY CALCUTTA  
FROM MADRAS FEB 14 REPEATED:

QUOTE

MADRAS 0263

E.O. 11652: N/A  
TAGS: (BEXP, IN  
SUBJECT: KUDREMU KH IRON ORE COMPANY LIMITED, OFFSHORE  
PROCUREMENT

REF: MADRAS 2333, 0131

1. THE FOLLOWING INFORMATION WAS PROVIDED BY MET CHEM  
OFFICIALS IN BANGALORE ON FEBRUARY 7 AND 8.

2. AS PREVIOUSLY REPORTED, ONLY ALLIS CHALMERS DOMINION  
ENGINEERING, KOBE STEEL, AEROFALL MILLS AND KOPPERS WERE  
PREQUALIFIED AND SENT BID INVITATIONS ON THE FOUR AUTO-  
GENOUS GRINDING MILLS. ALL OF THE COMPANIES RESPONDED  
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AND BIDDING ON THIS ITEM HAS BEEN CLOSED. REPRESENTATIVES  
OF THE COMPANIES MET WITH MET CHEM OFFICIALS IN MONTREAL  
AND ARE PRESENTLY IN BANGALORE IN THE FINAL STAGES OF  
NEGOTIATIONS WITH KIOC AND MET CHEM. THE WINNING BIDDER  
WILL BE DETERMINED WITHIN THE NEXT FEW DAYS. ALL BIDS FOR  
MAJOR ITEMS WILL BE SIMILARLY NEGOTIATED.

3. TENDERS WERE RECENTLY ISSUED FOR TRACTOR-GRADERS WITH 16-FOOT BLADES, HEAVY-DUTY TRUCKS, AND 75,100 AND 150-TON CRANES. TENDERS FOR THE FOLLOWING ITEMS WILL BE ISSUED BY THE END OF FEBRUARY: TWO GYRATORY ORE CRUSHERS, BALL MILLS; DRUM MAGNETIC SEPARATORS; SPIRAL SEPARATORS (ONLY TWO COMPANIES WILL BE INVITED TO BID ON THIS ITEM); RUBBER-LINED SLURRY PUMPS; VACUUM PUMPS; VACUUM DISK FILTERS; SHOVELS WITH 15-YEAR CAPACITY; AND 100 OR 120-TON TRUCKS.

4. TENDERS WILL BE ISSUED BY THE END OF MARCH OR EARLY APRIL FOR RECLAIMER PLANT EQUIPMENT AND A SHIPLOADING SYSTEM TO BE INSTALLED AT MANGALORE PORT. A LARGE QUANTITY OF STEEL-REINFORCED CONVEYOR BELTING MAY BE PROCURED OFF SHORE UNLESS IT CAN BE OBTAINED IN INDIA.

5. TENDERS FOR INSTRUMENTATION INCLUDING THE FOLLOWING ITEMS WILL BE ISSUED IN MAY AND JUNE: DENSITY GAGES; LEVEL DETECTORS; AND NUCLEAR-TYPE WEIGHING DEVICES. ELECTRICAL EQUIPMENT WILL MOSTLY BE OBTAINED IN INDIA.

6. AS EXPLAINED IN REFTELS, KIOC AND MET CHEM ARE WORKING VERY CLOSELY ON ALL ASPECTS OF PROCUREMENT. PROSPECTIVE SUPPLIERS NEED NOT BE PREQUALIFIED IN ORDER TO HAVE THEIR BIDS CONSIDERED. HOWEVER, DEMONSTRATED SUCCESSFUL EXPERIENCE IS A MAJOR FACTOR IN EVALUATION OF THE BIDS AND ANY COMPANIES WITH THIS EXPERIENCE ARE LIKELY TO HAVE BEEN PREQUALIFIED. GENERAL TERMS AND CONDITIONS HAVE NOT BEEN COMPLETED BUT ALL DETAILS ARE GIVEN IN THE BID INVITATIONS. MET CHEM HAS AGREED TO KEEP THE EMBASSY UNCLASSIFIED

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INFORMED OF ALL OFFSHORE PROCUREMENT DEVELOPMENTS. MCCASKILL

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009